



**Francis Peters – Senior Commercial Officer
American Embassy Nairobi, Kenya**

Francis “Chip” Peters is the Senior Commercial Officer at the U.S. Embassy in Nairobi, Kenya. His 25 years of international business experience spans the private sector, government, and academia.

Chip is responsible for advocating U.S. commercial interests and organizing trade promotion activities in East Africa. In this capacity, he manages the U.S. Commercial Service office in Nairobi and oversees the partner post program at the U.S. Embassies in Ethiopia, Tanzania, Rwanda, and Uganda. Chip previously served with the U.S. Commercial Service in Minneapolis, MN, the U.S. Embassy in Bangkok, and the U.S. Consulate in Shanghai, China

Prior to his government service, Chip worked for 15 years in the private sector for both Fortune 500 companies and high tech startups in the telecom and computer industries. He held management positions in global marketing, international sales, and product management with AT&T and Dell in the U.S. and Malaysia, as well as with high-tech startups in Austin, Texas and Bangkok, Thailand.

In addition to his business experience, Chip taught international trade and finance as an adjunct professor at St. Edward’s University in Austin and served as a U.S. Peace Corps volunteer in Mali, West Africa. He holds a B.A. from Union College, an M.A. from Columbia University, and an M.B.A. from the Sasin Institute in Bangkok, Thailand. He is married with two children.