



# Ports and Marine Technology to India **Kochi, Mumbai, and Ahmedabad**

## Why Ports and Marine Technology in India?

India is still one of the world's fastest growing large economies, presenting lucrative opportunities for U.S. companies that offer products and services in the ports and marine technology sectors. The mission to India is intended to include representatives from leading U.S. companies and U.S. trade associations with members that provide state-of-the-art ports and marine technologies, including equipment and services for security, logistics, vessel tracking, oil spill detection and contingency preparedness, dredging, underwater exploration and mapping, among other goods and services.

## Opportunities

- Indian Shipping Ministry expects traffic at major (federal) ports to grow from 561 million tons in 2010 to 1.2 billion tons by 2020, and traffic at minor (state and private) ports from 289 million tons to 1.2 billion tons in that same decade.
- Ports plan are underway to develop new terminals, upgrade existing berths, and modernize operations to accommodate this growing traffic.
- Southern ports featured on this trade mission represent much of this growth and new business potential.
- India's National Institute of Oceanography seeks advanced technologies to support their efforts in oceans exploration, coastline protection, and oil spill recovery.

## Why Participate?

Activities will include one-on-one matchmaking appointments with pre-screened potential business partners, interacting with government representatives in the industry, and networking events. Participating in an official U.S. industry delegation, rather than traveling to India on their own, will enhance the participants' ability to secure meetings in India with key decision makers.

**U.S. Commercial Service—Connecting you to global markets.**

## Apply Now, Space is Limited

[www.export.gov/trademissions/PortalsIndia](http://www.export.gov/trademissions/PortalsIndia)

**Date:** Feb. 2-6, 2015

**Venue:** Kochi, Mumbai, Ahmedabad; optional Goa

**Deadline:** October 20, 2014

### Cost:

- \$3,100 for small and medium firms
- \$3,300 Large firms
- \$750 for each additional firm representative
- Optional Visit to Goa \$300
- Expenses for travel, lodging, most meals, and incidentals will be the responsibility of each participant.

### For More Information:

Hector Rodriguez  
(202) 482-0629  
Hector.Rodriguez@trade.gov

Julia Rauner  
(858) 467-7038  
Julia.Rauner@trade.gov

