

Stephen L. Green
Principal Commercial Officer
United States Consulate General
Shenyang, China

In May 2013, Stephen Green assumed the duties of Principal Commercial Officer at the Consulate General in Shenyang, China. In this capacity, Stephen is responsible for helping American companies develop relationships with business partners in the three provinces comprising northeast China, including Liaoning, Jilin, and Heilongjiang, together the fastest growing region of mainland China with a population of 110 million. Stephen is also responsible for promoting foreign direct investment in the United States in support of President Obama's SelectUSA Initiative.

From 2011 to 2013, Mr. Green served as Commercial Service Officer-in-Residence at the U.S. Export Assistance Center in Honolulu assisting small businesses based in the Pacific Islands (Hawaii, Guam, & Northern Marianas) identify overseas business development opportunities in support of President Obama's National Export Initiative.

From 2009 to 2011, Mr. Green served as Principal Commercial Officer at the American Institute in Taiwan. Mr. Green's work was aimed at helping American companies identify export opportunities in southern Taiwan thereby also creating new opportunities for Taiwan agents and distributors to represent U.S. companies. During his tenure in Taiwan, the U.S. Government recognized Mr. Green's work with seven awards including a Bronze Medal, the highest honor the U.S. Department of Commerce's International Trade Administration bestows on its employees.

From 2003 to 2008, Mr. Green served as Senior Advisor on the U.S. Department of Commerce's Iraq Investment and Reconstruction Task Force. In this capacity, Mr. Green participated in the U.S. Government interagency reconstruction process, providing senior-level Department officials with advice on trade policy and economic reform in Iraq and establishing commercial ties between U.S. and Iraqi firms.

From 2000 to 2003, Mr. Green worked as Senior Analyst in the U.S. Department of Commerce's Office of Telecommunications Technologies. In this capacity, Mr. Green monitored regulatory policy in Latin American markets and wrote market-based research for U.S. companies. Mr. Green's duties also included policy analysis in support of the U.S. Trade Representative and promotion of overseas business development opportunities for U.S. telecommunications firms.

Mr. Green spent the years 1995 to 1999 in Ecuador, South America, first as a Peace Corps Volunteer and later in the capacity of Health Programs Director for a non-governmental development organization, during which he gained professional level proficiency in Spanish.

Mr. Green holds a Bachelor of Arts degree in Political Science from Pepperdine University and a Master of Arts degree in Public Administration from Rutgers University. Upon graduation from Rutgers in 2000, he entered the federal government as a Presidential Management Fellow.